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Sales Bulletin: 2021-46DDC

ARMSTRONG ARCHITECTURAL SPECIALTIES ANNOUNCES A TECTUM PRICE INCREASE

Geographic Coverage: United States and Latin America
Commercial Distributors and Contractors

LANCASTER, PA – Effective Monday, August 9, 2021, Armstrong Architectural Specialties will implement a 3% increase for the following Tectum products:

- 3% on all Tectum products on our pricelist (including accessories)
- 3% increase on all Tectum price guide Interiors, Roof Deck and accessory products

These actions reflect increased raw materials and transportation costs.

All pricing for Tectum price guide products should be quoted through OneQuote. An updated Tectum pricing guide will be sent for this increase but by the end of 2021, all non-list products will be required to be priced thru OneQuote.

Please note the escalation table on all Tectum quotations will apply.

For longer-term future quotes, we suggest the following pricing for 2022:

- Another additional increase of 5% for quotes on or after February 1, 2022

This Pricing Bulletin and the above guidance are based on currently available information and reflect conditions at this time. Consistent with past practices, we will provide updated pricing information in the form of list pricing, bulletins or other notifications, as appropriate, as additional information becomes available. As always, you remain free to quote, price and contract at whatever pricing you may choose in your discretion. Please always feel free to contact your local area manager with any questions or requests for assistance.

As always, we appreciate and thank you for your business.

Charlie Chiappone
SVP, Ceiling & Wall Solutions