

March 28<sup>th</sup>, 2022

To our customers,

Effective Monday, May 9<sup>th</sup>, 2022, USG will increase prices on the following products:

- All Commercial, Specialty and Retail Suspension Systems in the US will increase by up to 15% (including drywall suspension systems)
  - A subset of suspension system items will increase by more than 15%. Please consult your individual price lists for details.
- USG Specialty Ceilings in the US will increase by up to 15% (includes Compässo™, Compässo™ Elite, Design Solutions, Ceilings Plus® & True™ Wood products)

In addition, USG will update its LTL pricing formula for both Tile and Grid shipments to a minimum amount of \$500, which will include packaging.

Grid shipments will be managed as necessary to ensure equitable distribution. Your USG representative will contact you to discuss pricing in your market. As always, we appreciate your business and look forward to our continued partnership.

Sincerely,

Mark Miklosz

General Manager - Tile, Grid, Ensemble™

**USG Ceilings** 

J Mark Kemerling Vice President

**USG Specialty Ceilings**