



March 23rd, 2021

Over the last twelve months we have all faced some of the most difficult challenges our businesses and country have ever encountered. We are also now living through a period of tremendous cost increase pressures that started last year and have escalated through the first quarter of 2021.

Our goal has always been to align with customers to achieve success together through comprehensive support programs, promotions and an extensive basket of products that continues to grow. With our commitment to supporting customers we have absorbed significant increases to raw materials, labor and freight, however, we are at the point where a price increase is necessary.

At this time we are instituting a 3.5% price increase which applies to our entire product line, effective April 15th, 2021. This nominal increase in no way covers all of our increased costs, but our objective is to grow our way out of this difficult marketplace together.

Please note that we cannot accept orders above your current purchase history and that previous freight surcharges remain in effect.

Surface Shields and Ram Board are very appreciative of your business and we remain committed to growing together.

Thanks as always, Kyle Behringer President, Surface Shields & Ram Board, Inc.

## CUSTOMER SUPPORT HOURS

Monday-Friday 7:30 AM - 6:00 PM CST



