

July 29, 2021

PRICE INCREASE ANNOUNCEMENT - September 27, 2021

To Our Valued Customers,

Our supplier mills have announced yet another round of price increases affecting our incoming steel purchases arriving in October, 2021. In response, **CEMCO must raise prices on ALL PRODUCTS FOR ALL MARKETS effective with shipments on or after <u>September 27, 2021</u>,**

Please note, this announcement is in **addition to** our two previous announcements taking effect **August 2, 2021**, and **August 30, 2021**. Your updated price sheets relating to this current announcement will be available from your sales representative within the next few weeks.

As per our revised job quote policy effective **July 8, 2021**, all quotes will be honored if they were committed in writing within **30 days** of being written. Quoted pricing will be **FIRM for 180** days from the date created.

Please refer to CEMCO's job quote policy posted as follows:

https://cemcosteel.com/terms-and-conditions

Thank you for your continued support.

Sincerely,

CEMCO Sales Management Team

