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June 29, 2021

Dear Flex-Ability Concepts Customer,

Due to further increases in raw materials prices, primarily steel, we find it necessary to increase the prices for our products. The increases will be approximately 8% and will take effect August 1<sup>st</sup>, 2021. The new price list has been attached to this announcement. All job specific quotes given after June 1<sup>st</sup>, 2021 will be honored. Please know that our steel suppliers are able to provide the steel we require and we continue to ship orders same day.

We are grateful to you for your continued support, thank you.

Best regards,

Robert Widmer

Robert Widmer Flex-Ability Concepts