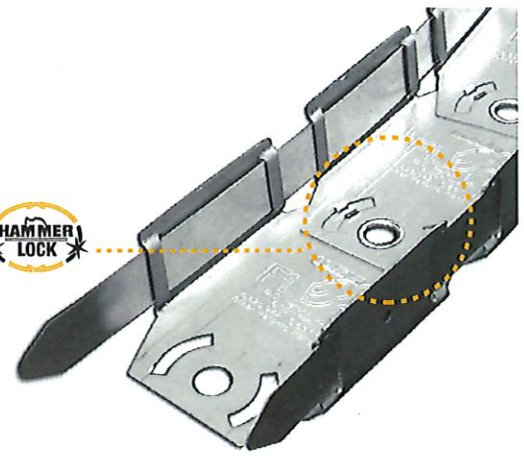




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11 December 2020

Dear Flex-Ability Concepts Customer,

We are glad to have been able to maintain steady pricing since January 2018, but due to increases in the cost of steel and shipping, Flex-Ability Concepts finds it necessary to increase the prices for our products. The increases will be approximately 5-7% for most of our 20 gauge products and will vary for the remaining 18 and 16 gauge items depending on the individual product and on quantities purchased. Please keep in mind pricing includes the shipping costs. The new prices will take effect January 1st, 2021. The new price list has been attached to this announcement.

All job specific quotes given prior to today will be honored.

We appreciate your business and wish you great success as we continue to our work together into the future.

Best regards,

Robert Widmer
Flex-Ability Concepts

AND CEILING

THE CURVED WALL PEOPLE™