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Dear BLUE RIDGE FIBERBOARD Customer,

The escalation of raw material prices and in particular the demand for natural wood resources continues as the lumber market nears record levels. Blue Ridge has been absorbing these increased costs but is no longer in a position to do so.

Accordingly, Blue Ridge Fiberboard is announcing a price increase on average of 3.9% on all orders shipped on or after February 18, 2021.

This equates to an increase of .01 cents per square foot, for example 32 cents per ½" x 4' x 8' sheet. Upon request a Blue Ridge Fiberboard Customer Service Representative can provide you with the specific pricing for the applicable products you sell in your geographical area. Specific job quotations made prior to this announcement will be honored but any new job quotes will be based upon the new February 18, 2020 price level.

Our commitment to quality, service, and integrity will continue to offer you the ease of doing business you have come to expect. Blue Ridge will remain focused on supplying quality products at competitive prices with the fastest national access in the fiberboard industry through our 12 strategically placed warehouses.

- **Customer Service West 1-800-535-4088**
- **Customer Service East 1-800-233-8721**

Again, thank you for your continued support and patronage.

Best regards,

A handwritten signature in black ink, appearing to read "Mike Taylor".

Mike Taylor

Vice President, Sales and Marketing

BLUE RIDGE FIBERBOARD, INC.

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