



engineering@marinoware.com  
technicalservices@marinoware.com  
sales@marinoware.com  
framerite@marinoware.com  
connectors@marinoware.com

Date: February 17, 2023

To: Our Valued Customers

Re: Price Increase Announcement – 10% Effective With Deliveries On April 2, 2023

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Due to rising costs of freight, labor, packaging materials, and steel costs, Marino\WARE will raise prices 10% on all steel products, effective with deliveries on or after April 2, 2023. **This will be in addition to the March 1 price increase announcement.** Job quote escalators will also appear on the announced increase dates.

Marino\WARE will honor all quotations activated in accordance with the “Quote Policy,” which is published on our website [www.marinoware.com](http://www.marinoware.com).

We urge you to review any open job commitments with your customers and your Marino\WARE sales representative.

Thank you for your continued support!

Marino\WARE

◆ NEW JERSEY FACILITY

400 Metuchen Road  
South Plainfield, NJ 07080  
(800) 627-4661  
(908) 757-9000  
(908) 412-1442 FAX

◆ GEORGIA FACILITY

777 Greenbelt Parkway  
Griffin, GA 30223  
(800) 504-8199  
(678) 688-1312  
(678) 688-1379 FAX

◆ INDIANA FACILITY

4245 Railroad Avenue  
East Chicago, IN 46312  
(866) 636-6002  
(219) 378-7100  
(219) 378-7106 FAX

◆ NEW YORK SALES OFFICE

51 John Street, Ste. 1  
Babylon, NY 11702  
(800) 627-4667  
(631) 691-2200  
(631) 691-1492 FAX

◆ ENGINEERING OFFICE

100 Hendrick Drive, Suite 200  
McDonough, GA 30253  
(866) 545-1545  
(678) 688-7780  
(770) 507-2605 FAX