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Experience, Above All™

ARMSTRONG CEILING SOLUTIONS TO INCREASE PRICE OF MINERAL FIBER, FIBERGLASS CEILING PANELS, AND SUSPENSION SYSTEMS

Geographic Coverage: US, Latin America, Canada— Commercial Distributors, Contractors, and Retail

LANCASTER, PA – Effective Monday, February 2, 2026, Armstrong Ceiling Solutions will implement the following price increases:

- 5% price increase on all mineral fiber ceiling panels
- 7% price increase on all fiberglass ceiling panels
- 8% price increase on all acoustical, drywall, and aluminum suspension systems

These price increases are driven primarily by energy costs and raw material inflation, with energy remaining volatile and raw material inflation continuing across several core inputs, including fiberglass scrim, fiberglass board, steel, aluminum, paint, and packaging.

For longer-term future quotes, we suggest the following pricing guidance:

- Additional 5% increase for quotes issued on or after August 3, 2026
- Another additional 5% increase for quotes issued on or after February 1, 2027

This Pricing Bulletin and the guidance above are based on currently available information and reflect conditions at this time. Consistent with past practices, we will provide updated pricing information in the form of list pricing, bulletins, or other notifications, as appropriate, as additional information becomes available. As always, you remain free to quote, price, and contract at pricing of your choosing at your discretion. Please feel free to contact your local area manager with any questions or requests for assistance.

We appreciate and thank you for your business.

Jill Crager
SVP, Sales and Digital Marketing