



November 19, 2025

To: Our Valued Customers

From: Flannery, Inc.

Re: Aluminum Trim Increase to take effect January 1, 2026

To Our Valued Customers:

While 2025 has been a tumultuous year for steel and aluminum products in this era of tariffs, Flannery has worked with its supply chain partners to keep pricing stable and consistent for the past nine months.

During that time, we have seen the United States government impose tariffs on imported aluminum up to 50% depending on the country of origin. These tariffs have driven the aluminum commodities market to increase the cost of raw aluminum to some of the highest prices we have seen in our 50 years of doing business.

After absorbing **SIX** straight months of increased aluminum costs, in addition to increases in finishing costs and labor, Flannery must now initiate a **10% Increase** on all aluminum trim products **effective January 1, 2026**.

This increase will not affect any of the pricing Flannery has offered for specific jobs in 2026 or 2027. We will continue to assist you with up-to-date pricing as well as "quote valid through" dates for all new quotes provided.

As always, feel free to contact your inside sales representative by phone or e-mail.

Respectfully,



Gary W. Jayne II
President & CEO
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