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Experience, Above All™

ARMSTRONG TO INCREASE PRICES FOR STEEL AND ALUMINUM SUSPENSION SYSTEMS AND ACCESSORIES

Geographic Coverage: US, Latin America, Canada – Commercial Distributors and Contractors

LANCASTER, PA – Effective Monday, November 2, 2026, Armstrong will implement a 12% price increase on all steel and aluminum suspension systems, including all associated trims and accessories.

This price increase reflects continued cost pressures, including higher freight, energy, steel, aluminum, and steel processing costs.

For longer-term quotes, we recommend incorporating the following additional increases:

- An additional 10% increase for quotes issued on or after February 1, 2027; and
- A further 10% increase for quotes issued on or after August 2, 2027

This Pricing Bulletin and the guidance above are based on currently available information and market conditions. Consistent with past practice, we will provide updated pricing information through list prices, bulletins or other notifications, as appropriate, as additional information becomes available. As always, you remain free to quote, price and contract at the prices you determine in your discretion.

In addition, lead times for certain items may be extended due to ongoing industry supply chain constraints. Our team is working to manage orders and support your project schedules. Please coordinate directly with the Customer Focus Center (CFC) or your local area manager with questions about orders, current lead times or product availability.

Thank you for your business.

Jill Crager

SVP, Sales and Marketing

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