November 2, 2026

Notice of Update to CEMCO's Quote Policy

Dear Valued Customer,

Effective January 1, 2027, all new CEMCO project quotations will be valid for a maximum of 180 days from issuance.

As a buyer of galvanized sheet steel, CEMCO has visibility into its steel costs for no more than 90 days. CEMCO typically consumes landed steel over up to an additional 90 days, extending actual cost visibility to its furthest point at or near the 180-day mark. Continued steel-market volatility over the last several years makes it difficult for CEMCO to adequately assess risk when quoting projects for extended periods.

Although CEMCO has historically absorbed short-term market changes, these pressures make pricing beyond six months unsustainable. All formal quotes will display a 180-day expiration date. If your project is delayed beyond that date, please promptly contact your CEMCO sales representative for an updated quotation.

Existing quotes that have been appropriately committed and accepted will be honored per the terms of those quotes. As always, orders must ship within the protected period to receive the benefit of the quoted pricing.

Thank you for your partnership and understanding.

Sincerely,

CEMCO Sales Management Team